

HENG HUAT RESOURCES GROUP BERHAD

Registration No. 201101041555 (969678-D) (Incorporated in Malaysia under the Companies Act 2016)

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 31 DECEMBER 2022

CONTENTS	PAGE
CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	1
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION	2
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	3
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS	4 – 5
EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134	6 – 11
ADDITIONAL INFORMATION REQUIRED BY THE ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD	12 – 19



CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

	Individu	al Quarter	Cumulat	ive Period
	Current Year Quarter 31.12.2022 ⁽¹⁾ RM'000	Preceding Year Corresponding Quarter 31.12.2021 RM'000	Current Year Period 31.12.2022 ⁽¹⁾ RM'000	Preceding Year Corresponding Period 31.12.2021 RM'000
Revenue	37,669	32,421	121,041	72,976
Cost of sales	(22,046)	(18,565)	(85,107)	(46,346)
Gross profit Other income Administrative expenses Selling and distribution expenses	15,623	13,856	35,934	26,630
	1,292	203	3,905	1,511
	(4,136)	(11,914)	(11,612)	(17,886)
	(560)	(897)	(3,944)	(2,173)
Operating profit Finance costs	12,219	1,248	24,283	8,082
	(600)	(196)	(1,383)	(723)
Profit before tax	11,619	1,052	22,900	7,359
Taxation	(755)	299	(1,745)	(368)
Total comprehensive income	10,864	1,351	21,155	6,991
Total comprehensive income attributable to: - Owners of Heng Huat - Non-controlling interests	9,483	1,332	17,389	6,961
	1,381	19	3,766	30
	10,864	1,351	21,155	6,991
Earnings per share (sen) attributable	1.23	0.38 ^	2.41	2.12 ^
to owners of Heng Huat: - Basic (2) - Diluted (2)	1.05	0.26 ^	2.05	1.43 ^

Notes:

⁽¹⁾ The unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 March 2022 and the accompanying explanatory notes attached to this interim financial report.

⁽²⁾ Kindly refer to **Note <u>B8</u>** for further details.

[^] The earnings per share for quarter and financial period ended 31 December 2021 have been adjusted to reflect the effects of bonus issue completed on 18 April 2022. This is in accordance with the requirements of MFRS 133, where earnings per share calculations for all periods shall be adjusted retrospectively.



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

	As at 31.12.2022 ⁽¹⁾ RM'000 (unaudited)	As at 31.03.2022 RM'000 (audited)
Non-Current Assets	01 207	75.506
Property, plant and equipment	81,397	75,586 11,419
Investment properties Right-of-use assets	34,676 6,904	6,657
Inventories	21,585	21,000
Intangible assets	19,580	20,521
Keyman insurance contracts	614	590
	164,756	135,773
Current Assets		
Inventories	14,266	15,237
Trade and other receivables	30,917	30,309
Derivative financial assets	280	-
Current tax assets	795	-
Cash and cash equivalents	40,173	34,264
	86,431	79,810
TOTAL ASSETS	251,187	215,583
Equity		
Share capital	136,912	126,199
Other reserves	4,022	6,708
Retained profits/(Accumulated losses)	12,672	(4,717)
	153,606	128,190
Non-controlling interests	24,451	20,783
Total Equity	178,057	148,973
Non-Current Liabilities		
Lease liabilities	2,922	3,216
Borrowings	29,126	18,230
Deferred tax liabilities	2,522	1,831
	34,570	23,277
Current Liabilities Trade, other payables and provision	31,915	31,632
Contract liabilities	51,715	1,248
Lease liabilities	2,637	1,916
Borrowings	4,008	8,397
Current tax liabilities	-	140
	38,560	43,333
Total Liabilities	73,130	66,610
TOTAL EQUITY AND LIABILITIES	251,187	215,583
_		
NET ASSETS PER SHARE (RM)	0.23 (2)	0.53 (3)

$\frac{Notes:}{(1)}$

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 March 2022 and the accompanying explanatory notes attached to this interim financial report.

Calculated based on the Company's existing issued share capital for the financial year ended as at 31 December 2022 of 789,968,174 ordinary shares.

⁽³⁾ Calculated based on the Company's existing issued share capital for the financial year ended as at 31 March 2022 of 283,128,874 ordinary shares.



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

[------]
[------Non-distributable to Owners of the Company ------]

	Share Capital	Reorganisation Reserve	Warrants Reserve	SIS Reserve	(Accumulated Losses)/ Retained Profits	Total	Non- controlling Interests	Total Equity
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 April 2022	126,199	(5,185)	4,249	7,644	(4,717)	128,190	20,783	148,973
Total comprehensive profit for the financial period	-	-	-	-	17,389	17,389	3,766	21,155
Acquisition of subsidiaries	-	-	-	-	-	-	(32)	(32)
Issuance of shares pursuant to:	-	-	-	-	-	-	-	
- warrant exercised	7,270	-	(1,731)	-	-	5,539	-	5,539
- SIS exercised	3,537	-	-	(955)	-	2,582	-	2,582
Share issue expenses	(94)	-	-	-	-	(94)	-	(94)
Dividend paid to non-controlling interests		-	-	-	-	-	(66)	(66)
At 31 December 2022	136,912	(5,185)	2,518	6,689	12,672	153,606	24,451	178,057
At 1 April 2021	60,055	(5,185)	-	-	(19,442)	35,428	236	35,664
Total comprehensive profit for the financial period	_	_	_	_	6,961	6,961	30	6,991
Rights issue of shares with warrants	4,803	_	4,269	_	-	9,072	-	9,072
Share-based payment transactions	-	_	-	7,662	-	7,662	_	7,662
Dividend paid to non-controlling interests	-	-	-	-	-	-	(12)	(12)
At 31 December 2021	64,858	(5,185)	4,269	7,662	(12,481)	59,123	254	59,377

Note:

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 March 2022 and the accompanying explanatory notes attached to this interim financial report.



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

	Year-to-date ended		
	31.12.2022 RM'000	31.12.2021 RM'000	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax	22,900	7,359	
Adjustments for:			
Allowance for expected credit loss			
- current year	74	204	
- reversal	(561)	(296)	
Amortisation of intangible assets	10	10	
- trademarks	18	18	
- goodwill	968	-	
Depreciation on investment properties	294	2.546	
Depreciation of property, plant and equipment	5,744	2,546	
Depreciation of right-of-use assets	1,759	1,537	
Fair value adjustment on derivative instruments	(280)	(140)	
Gain on disposal of property, plant and equipment Gain on change in fair value of keyman insurance contracts	(207)	(149)	
Gain on derecognition of right of use and lease liabilities	(23)	(72)	
Impairment loss on property, plant and equipment	(1)	(72)	
- current year		1,180	
- reversal	_	(264)	
Impairment loss on goodwill	51	(204)	
Interest expense	1,383	723	
Interest income	(219)	(12)	
SIS expenses	(21))	7,662	
Unrealised loss/(gain) on foreign exchange	55	(4)	
		(./	
Operating profit before working capital changes	31,955	20,432	
Decrease/(Increase) in inventories	385	(1,252)	
Decrease/(Increase) in trade and receivables	1,774	(8,359)	
(Decrease)/Increase in trade, other payables and provision	(6,068)	9,199	
Decrease in contract liabilities	(1,248)	(155)	
Cash generated from operations	26,798	19,865	
Income tax paid	(2,630)	(27)	
Net cash from operating activities	24,168	19,838	
CASH FLOWS FROM INVESTING ACTIVITIES			
Changes in fixed deposits pledged with licensed banks	(1,171)	(3,969)	
Interest received	219	(3,909)	
Proceeds from disposal of property, plant and equipment	266	832	
Purchase of property, plant and equipment	(6,586)	(2,799)	
Purchase of investment properties	(19,386)	(2,777)	
Purchase of intangible assets	-	(1)	
Net cash used in investing activities	(26,658)	(5,925)	



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd) (UNAUDITED)

	Year-to-date ended	
	31.12.2022	31.12.2021
	RM'000	RM'000
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid to non-controlling interests	(66)	(12)
Interest paid	(1,383)	(723)
Proceeds from issuance of shares pursuant to rights issue	-	8,741
Proceeds from issuance of shares pursuant to warrants	5,539	330
Proceeds from issuance of shares pursuant to share issuance scheme	2,582	-
Proceeds from issuance of shares	-	-
Drawdown of term loan	7,000	-
Drawdown of finance lease liabilities	428	-
Repayment of bankers' acceptance	(3,141)	(96)
Repayment of term loans	(1,802)	(2,759)
Repayment of finance lease liabilities	(590)	(186)
Repayment of lease liabilities	(1,577)	(1,261)
Share issuance expenses paid	(94)	
Net cash from financing activities	6,896	4,034
Net in succession and and analysis almost	1.406	17.047
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the financial period	4,406	17,947 (496)
Cash and cash equivalents at beginning of the financial period	23,697	(490)
Cash and cash equivalents at end of the financial period	28,103	17,451
Cash and cash equivalents comprise the following:		
Cash and bank balances	15,894	17,557
Fixed deposits pledged to financial institutions	11,685	4,919
Short-term investments	12,594	-,,,,,,
Short term investments	12,374	
	40,173	22,476
Less: Bank overdraft	(385)	(106)
Less: Fixed deposits pledged to financial institutions	(11,685)	(4,919)
_	28,103	17,451

Note:

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 March 2022 and the accompanying explanatory notes attached to this interim financial report.



EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

A1. BASIS OF PREPARATION

The condensed consolidated interim financial statements as contained in this interim financial report are unaudited and have been prepared under the historical cost convention except otherwise stated.

These unaudited interim financial statements have been prepared in accordance with the requirements of MFRS 134: *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB") and Part K, Rule 9.22 and Appendix 9B of the ACE Market Listing Requirements ("ACE LR") issued by Bursa Malaysia Securities Berhad ("Bursa Securities").

These unaudited interim financial statements should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 March 2022 and the accompanying explanatory notes attached to this interim financial report. The explanatory notes contained herein provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 March 2022.

A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of computation applied in the preparation of these unaudited interim financial statements are consistent with those adopted in the most recent annual financial statements for the financial year ended 31 March 2022 as disclosed below:

Adoption of Amendments to MFRSs

Effective for annual periods beginning on or after 1 June 2020

Amendments to MFRS 16 Leases: Covid-19 - Related Rent Concessions

Effective for annual periods beginning on or after 1 January 2021

Amendments to MFRS 9 Financial Instruments, MFRS 139 Financial Instruments: Recognition and Measurement, MFRS 7 Financial Instruments: Disclosures, MFRS 4 Insurance Contracts and MFRS 16 Leases: Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on or after 1 April 2021

Amendments to MFRS 16 Leases: Covid-19 - Related Rent Concessions beyond 30 June 2021

Initial application for the above new standards/amendments/improvements to MFRSs did not have any material impact to the financial statements of the Group and of the Company upon adoption.

Standards Issued But Not Yet Effective

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective in the respective financial period.



A2. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Standards Issued But Not Yet Effective (cont'd)

Effective for annual periods beginning on or after 1 January 2022

Amendments to MFRS 3 Business Combinations: Reference to the Conceptual Framework Amendments to MFRS 116 Property, Plant and Equipment: Property, Plant and Equipment -Proceeds before Intended Use

Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets: Onerous Contracts - Cost of Fulfilling a Contract

Annual Improvements to MFRS Standards 2018 - 2020

Effective for annual periods beginning on or after 1 January 2023

MFRS 17 Insurance Contracts

Amendments to MFRS 4 Insurance Contracts - Extension of the Temporary Exemption from Applying MFRS 9

Amendments to MFRS 17 Insurance Contracts

Amendments to MFRS 101 Presentation of Financial Statements: Classification of Liabilities as Current or Non-Current

Amendments to MFRS 101 Presentation of Financial Statements: Disclosure of Accounting Policies

Amendments to MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Accounting Estimates

Amendments to MFRS 112 Income Taxes - Deferred Tax related to Assets and Liabilities arising from a Single Transaction

Effective date yet to be confirmed

Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The initial application of the above standards is not expected to have any material impact to the financial statements of the Group and of the Company upon adoption .

A3. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the Group's most recent annual audited financial statements for the financial year ended 31 March 2022 were not subject to any qualification.

A4. SEASONALITY OR CYCLICALITY OF OPERATION

Save for oil palm empty fruit bunch ("EFB") fibre, the Group's biomass materials and value-added products are not significantly affected by seasonal/cyclical effects. Demand for the Group's oil palm EFB fibre generally experience a decline during the Chinese New Year season mainly due to slowdown in logistics services and business activities in China during this period as businesses are closed for holidays during the festive season.

The Group typically experience higher sales of mattresses and related products prior to major festive season such as Chinese New Year and Hari Raya in tandem with the expected increase in household spending for such items during such periods.



A5. UNUSUAL ITEMS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group during the current quarter and financial period under review.

A6. MATERIAL CHANGES IN ESTIMATES

There were no significant changes in estimates of amounts reported in prior financial year that have a material impact on the current quarter and financial period under review.

A7. DEBTS AND EQUITY SECURITIES

Proposed Multiple Proposal: Announcement dated 25 October 2021

On behalf of the Company, TA Securities Holdings Berhad had announced that the Company proposes to undertake the following Proposals.

- i. proposed acquisition by Heng Huat of 1,020,000 ordinary shares in MG Furniture Sdn Bhd, representing 51% equity interest in MG Furniture, from Ch'ng Chen Mong, Tan Poh Cheng and Ch'ng Boon Sin for a purchase consideration of RM28,000,000 to be satisfied via the issuance of 65,116,279 new ordinary shares in Heng Huat at an issue price of RM0.43 each;
- ii. proposed acquisition by Fibre Star (M) Sdn Bhd, a wholly-owned subsidiary of Heng Huat, of 2 parcels of leasehold land (Lot 1222 and Lot 1223, Mukim 11, Daerah Seberang Perai Selatan, Pulau Pinang) erected upon with a single storey detached warehouse, a double storey detached office annexed with a single storey showroom, a single storey detached office annexed with a single storey showroom and a single store detached store together with ancillary buildings from Heng Huat Furniture Sdn Bhd for a purchase consideration of RM13,000,000 to be satisfied via the issuance of 30,232,558 Consideration Shares at an issue price of RM0.43 each;
- iii. proposed acquisition by HH Land and Development Sdn Bhd, a wholly-owned subsidiary of Heng Huat, of 2 parcels of freehold land (Lot 2312 and Lot 2337, Mukim 6, Daerah Seberang Perai Selatan, Pulau Pinang) from H'ng Jia Min for a purchase consideration of RM260,000 to be satisfied via the issuance of 604,651 Consideration Shares at an issue price of RM0.43 each;
- iv. proposed acquisition by HH Properties Kulim Sdn Bhd (formerly known as HH Ecometal Recycling Sdn Bhd), a wholly-owned subsidiary of Heng Huat, of 133 lots of leasehold land in Kulim, Kedah from Kulim Property Sdn Bhd for a purchase consideration of RM27,000,000 to be satisfied via a combination of RM7,000,000 in cash and the issuance of 46,511,627 Consideration Shares at an issue price of RM0.43 each; and
- v. proposed diversification of the businesses of Heng Huat and its subsidiaries to include the property development business.



A7. DEBTS AND EQUITY SECURITIES (cont'd)

Proposed Bonus Issue: Announcement dated 13 January 2022

On behalf of the Board of Directors of Heng Huat, TA Securities Holdings Berhad wishes to announce that the Company proposes to undertake the Proposed Bonus Issue.

Proposed bonus issue of up to 588,189,057 new ordinary shares in Heng Huat on the basis of 3 bonus shares for every 2 existing Heng Huat shares held on an entitlement date to be determined.

Kindly refer Note B6 for status of corporate exercise update.

Save from the above, there were no issuance, cancellation, repurchase, resale and repayment of debts and equity securities during the current quarter and financial period under review.

A8. DIVIDEND PAID/ DECLARED

The Board of Directors did not recommend any payment of dividend during the current quarter and financial period under review. (For Financial Year Ended 31 March 2022: Nil)

A9. SIGNIFICANT EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL PERIOD

There were no material events subsequent to the end of current quarter and financial period under review that have not been reflected in this interim financial report or announced to the Bursa Securities.

A10. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group during the current quarter and financial period under review.

A11. CHANGES IN CONTINGENT LIABILITIES

There are no material contingent liabilities as at the date of this report.

A12. CAPITAL COMMITMENTS

The Group's capital commitments in respect of property, plant and equipment which were not provided in the financial statements as at 31 December 2022 is as follows:

As at 31.12.2022 RM'000

Property, plant and equipmentApproved but not contracted for

Contracted but not provided for



A13. SEGMENT INFORMATION

The Group, through its subsidiaries, are principally engaged in manufacturing and trading of biomass materials, manufacturing and trading of furniture, mattresses and related products, property development and management. There is no change to the principal activities of the Group during the current quarter and financial period under review.

The Group has arrived at 3 reportable segments that are organised and managed separately according to the nature of products, specific expertise and technologies requirements, which requires different business and marketing strategies. The reportable segments are summarised as follows:

(i) Biomass materials and related products

Manufacturing and trading of coconut fibre and related products, and oil palm EFB fibre and related products.

(ii) Furniture, mattresses and related products

Manufacturing and trading of furniture, mattresses and related products.

(iii) Property development and management

Real property, property development, property management, property renting and trading and investment holding.

	Current quarter ended		Year-to-da	ate ended
	31.12.2022 RM'000	31.12.2021 RM'000	31.12.2022 RM'000	31.12.2021 RM'000
Segment Revenue				
Biomass materials and related products	20,347	27,139	68,136	65,856
Furniture, mattresses and related products	19,540	8,319	60,169	15,742
Property development and management	245	-	284	_
	40,132	35,458	128,589	81,598
Elimination of intragroup transactions	(2,463)	(3,037)	(7,548)	(8,622)
Revenue from external customers	37,669	32,421	121,041	72,976
Segment Results	0.704	7.0 50	10.000	4.0
Biomass materials and related products	8,591	7,270	19,088	16,955
Furniture, mattresses and related products	4,069	(975)	8,041	(2,243)
Property development and management	(11)		(1,466)	
	12,649	6,295	25,663	14,712
Unallocated corporate income and expenses (net)	9,736	253	19,998	(1,857)
Elimination of intragroup transactions and profits	(10,766)	(5,496)	(22,761)	(5,496)
Profit before tax of the Group	11,619	1,052	22,900	7,359



A13. SEGMENT INFORMATION (cont'd)

	Current qua	rter ended	Year-to-date ended	
	31.12.2022 RM'000	31.12.2021 RM'000	31.12.2022 RM'000	31.12.2021 RM'000
	KWI UUU	KIVI UUU	KWI UUU	KNI UUU
Segment Assets				
Biomass materials and related products	71,290	72,619	71,290	72,619
Furniture, mattresses and related products	79,363	13,702	79,363	13,702
Property development and management	68,148	-	68,148	=
	218,801	86,321	218,801	86,321
Tax assets	795	392	795	392
Unallocated assets	17,064	19,175	17,064	19,175
Elimination of intragroup balances	14,527	(8,742)	14,527	(8,742)
Total assets of the Group	251,187	97,146	251,187	97,146
				_
Segment Liabilities				
Biomass materials and related products	24,613	28,627	24,613	28,627
Furniture, mattresses and related products	34,020	13,638	34,020	13,638
Property development and management	22,286		22,286	
	80,919	42,265	80,919	42,265
Tax liabilities	2,522	858	2,522	858
Unallocated liabilities	1,739	2,922	1,739	2,922
Elimination of intragroup balances	(12,050)	(8,276)	(12,050)	(8,276)
Total liabilities of the Group	73,130	37,769	73,130	37,769

A14. RELATED PARTY TRANSACTIONS

	Current qua	arter ended	Year-to-date ended	
	31.12.2022 RM'000	31.12.2021 RM'000	31.12.2022 RM'000	31.12.2021 RM'000
Purchase of coconut fibre	865	-	4,066	_
Purchase of furniture semi part	1,862	-	4,829	-
Rental expenses paid to a company in which a director of the Group has substantial financial interest	-	177	-	476
	2,727	177	8,895	476

The above transactions are necessary for the Group's day-to-day operations and are undertaken in the ordinary course of business. The above transactions are carried out on terms not more favourable to the related parties than those generally available to the public, which are not to the detriment of the non-controlling shareholders of the Group.



ADDITIONAL INFORMATION REQUIRED BY THE ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B1. ANALYSIS OF PERFORMANCE

	Individua	l Quarter			Cumulative Period			
Profit and loss	Current 31.12.2022	Preceding 31.12.2021	Ch	anges	Current 31.12.2022	Preceding 31.12.2021	Cha	nges
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	37,669	32,421	5,248	16.19	121,041	72,976	48,065	65.86
Profit before tax	11,619	1,052	10,567	1,004.47	22,900	7,359	15,541	211.18
Profit after tax	10,864	1,351	9,513	704.15	21,155	6,991	14,164	202.60

Revenue

For the current quarter and financial period ended 31 December 2022, the Group recorded revenue of RM37.67 million and RM121.04 million during the current quarter and financial period, representing increase of approximately RM5.25 million or 16.19% and RM48.07 million or 65.86% respectively as compared to the preceding year corresponding quarter and period.

Current Quarter Under Review

The increase of sales performance was primarily attributable to additional segment from furniture division which was acquired on 30 March 2022.

However, the increase of sales performance was partially offset by the following:

- i. Decrease in sales volume of oil palm EFB fibre during the current quarter under review, which has reduced by approximately 69.64% as compared to the preceding year corresponding quarter.
- ii. Decrease in average selling prices of bio-oil product, which has reduced by approximately 25.16% as compared to the preceding year corresponding quarter.

Current Financial Period Under Review

The increase of sales performance was primarily attributable to the following factors:

- i. Additional segment from furniture division which was acquired on 30 March 2022.
- ii. Increase in sales volume of bio-oil product, where total quantities sold during the current quarter and financial period under review, which has improved by approximately 18.58% as compared to the preceding year corresponding period.

Profit Before Tax

Our Group reported a profit before taxation of approximately RM11.62 million and RM22.90 million respectively for the current quarter and financial period, representing an increase of approximately RM10.57 million or 1,004.47% and RM15.54 million or 211.18% respectively as compared to the preceding year corresponding quarter and period.

Improve of company performance during current quarter and financial period under review, as compared to the preceding year corresponding quarter and period, was primarily due to the following:



B1. ANALYSIS OF PERFORMANCE (cont'd)

- i. Increase in gross profit in line with the enhanced sales performance as explained above;
- ii. Increase in other income due to one-off, non-recurring transaction from fire insurance compensation on biomass, materials and related products segment during the preceding quarter; and
- iii. Higher of administrative expenses mainly due to one off, non-recurring transaction incurred during preceding year corresponding quarter and period. The non-cash losses expenses amounted RM7.66 million was recognised as equity-settled share-based payment transactions in the preceding year corresponding quarter and period.

B2. VARIATION OF RESULTS AGAINST PRECEDING QUARTER

	Current quarter ended 31.12.2022	Preceding quarter ended 30.09.2022
	RM'000	RM'000
Profit before taxation	11,619	6,806

Our Group recorded a profit before tax of approximately RM11.62 million for the current quarter ended 31 December 2022, as compared to a profit before tax of RM6.81 million in the preceding quarter ended 30 September 2022, was primarily due to increase in sales performance of biomass materials and related products segment and furniture, mattress and related products segment, as a result of lower unit production cost in line with the increase in production output during the current quarter under review.

B3. PROSPECTS

The current economic situation remains challenging. The Group expects the demand on our biomass products to remain stable and we will closely monitor the pricing movement of our product. The Group is currently exploring various opportunities to expand our biomass facility. We have invested in bio-compost production facilities as downstream components. The product will allow us to enter new markets and expand our customer base, while also providing additional revenue streams to the group in coming quarters.

The Group is actively engaging in various initiatives to further strengthen its cost control and operation efficiency. The Group is also prudently managing its cash flow, capital expenditure and medium to long term investment. With this, the Group is confident that it will be able to navigate through the current headwinds and be well-positioned for the future.



B4. PROFIT FORECAST OR PROFIT GUARANTEE

Not applicable as no profit forecast or profit guarantee has been previously published or issued by the Group.

B5. TAX EXPENSE

	Current quarter ended 31.12.2022 RM'000	Year-to-date ended 31.12.2022 RM'000
Current tax expense Deferred tax expense	(755)	(1,745)
Total tax expense	(755)	(1,745)
Effective tax rate	6.50%	7.62%

The Group's effective tax rate for the current quarter and financial period under review stood at 6.50% and 7.62%. The prevailing statutory tax rate applicable to the Group is 24%.

The effective tax rate is lower than the applicable statutory tax rate of 24% as certain subsidiaries of the Group have been granted pioneer status by Malaysia Industrial Development Authority which exempts 100% of statutory income in relation to production of certain products.

B6. STATUS OF CORPORATE PROPOSALS

Proposed Multiple Proposal: Announcement dated 25 October 2021

Company are in the midst to prepare propose circular for submission to Bursa for review.

On 9 February 2021, the Company announced that the additional listing application in relation to the Proposed Acquisitions has been submitted to Bursa Securities.

On 14 February 2022, the Company announced that Bursa Securities had, vide its letter dated 14 February 2022, resolved to approve the following:

- i. listing and quotation of 65,116,279 Consideration Shares to be issued pursuant to the Proposed MG Furniture Acquisition;
- ii. listing and quotation of 30,232,558 Consideration Shares to be issued pursuant to the Proposed Lots 1222 & 1223 Acquisition;
- iii. listing and quotation of 604,651 Consideration Shares to be issued pursuant to the Proposed Lots 2312 & 2337 Acquisition; and
- iv. listing and quotation of 46,511,627 Consideration Shares to be issued pursuant to the Proposed Kulim Land Acquisition.

The approval granted by Bursa Securities for the listing and quotation of the Consideration Shares is subject to the following conditions:



B6. STATUS OF CORPORATE PROPOSALS (cont'd)

- a. Heng Huat and TA Securities must fully comply with the relevant provisions under the Listing Requirements pertaining to the implementation of the Proposed MG Furniture Acquisition, Proposed Lots 1222 & 1223 Acquisition, Proposed Lots 2312 & 2337 Acquisition and Proposed Kulim Land Acquisition.
- b. Heng Huat and TA Securities to inform Bursa Securities upon the completion of the Proposed MG Furniture Acquisition, Proposed Lots 1222 & 1223 Acquisition, Proposed Lots 2312 & 2337 Acquisition and Proposed Kulim Land Acquisition, respectively.
- c. Heng Huat to furnish Bursa Securities with a written confirmation of its compliance with the terms and conditions of Bursa Securities' approval once the Proposed MG Furniture Acquisition, Proposed Lots 1222 & 1223 Acquisition, Proposed Lots 2312 & 2337 Acquisition and Proposed Kulim Land Acquisition are completed.
- d. Compliance by Heng Huat with the public shareholding spread upon completion of the Proposed MG Furniture Acquisition, Proposed Lots 1222 & 1223 Acquisition, Proposed Lots 2312 & 2337 Acquisition and Proposed Kulim Land Acquisition, respectively. In this connection, TA Securities is to furnish a schedule containing the information set out in Appendix 8E, Chapter 8 of the Listing Requirements to Bursa Securities, prior to the allotment and issuance of the Consideration Shares.
- e. Heng Huat to furnish Bursa Securities with a certified true copy of the resolutions passed by the shareholders in general meeting approving the Proposed MG Furniture Acquisition, Proposed Lots 1222 & 1223 Acquisition, Proposed Lots 2312 & 2337 Acquisition, Proposed Kulim Land Acquisition and Proposed Diversification.

The Proposed Multiple Proposal was subsequently approved by the shareholders of the Company in the Extraordinary General Meeting held on 15 March 2022.

The proposed issuance new ordinary shares for above acquisition has been completed on 30 March 2022, following the listing of 283,128,874 of total ordinary shares on ACE Market of Bursa Securities.

Proposed Bonus Issue: Announcement dated 13 January 2022

On 13 January 2022, the Company announced that the Company proposes to undertake the Proposed Bonus Issue.

On 14 January 2022, the Company announced that the additional listing application in relation to the Proposed Bonus Issue has been submitted to Bursa Securities.

On 14 February 2022, the Company announced that Bursa Securities had, vide its letter dated 14 February 2022, resolved to approve the following:

- i. up to 588,189,057 Bonus Shares to be issued pursuant to the Proposed Bonus Issue;
- ii. up to 101,422,671 Additional Warrants to be issued pursuant to the adjustment arising from the Proposed Bonus Issue; and
- iii. up to 101,422,671 additional new Heng Huat Shares to be issued pursuant to the exercise of the Additional Warrants.



B6. STATUS OF CORPORATE PROPOSALS (cont'd)

The approval granted by Bursa Securities for the Proposed Bonus Issue is subject to the following conditions:

- a. Heng Huat and TA Securities must fully comply with the relevant provisions under the Listing Requirements pertaining to the implementation of the Proposed Bonus Issue;
- b. Heng Huat and TA Securities to inform Bursa Securities upon the completion of the Proposed Bonus Issue;
- c. Heng Huat to furnish Bursa Securities with a written confirmation of its compliance with the terms and conditions of Bursa Securities' approval once the Proposed Bonus Issue is completed; and
- d. Heng Huat and TA Securities are required to make the relevant announcements pursuant to Rule 6.36(2)(a), Rule 6.36(2)(b) and Rule 6.36(4) of the Listing Requirements.

The Additional Warrants and Bonus Shares must be listed simultaneously.

The Proposed Bonus Issue was subsequently approved by the shareholders of the Company in the Extraordinary General Meeting held on 15 March 2022.

The proposed issuance new ordinary shares for above acquisition has been completed on 18 April 2022, following the listing of 424,693,236 Bonus Shares and 101,095,710 new Warrants arising from the adjustment to the number of outstanding Warrants pursuant to the Bonus Issue respectively on ACE Market of Bursa Securities.

Save from the above, there were no other corporate proposals announced as at date of this announcement.

B7. BORROWINGS

The Group's borrowings as at 31 December 2022 are as follows:

	Short Term	Long Term	Total
	(Within 12 months)	(> 12 months)	
	RM'000	RM'000	RM'000
Secured and guaranteed			
Bankers' acceptance	-	-	-
Bank overdrafts	385	-	385
Finance lease liabilities	859	1,067	1,926
Term loans	2,764	28,059	30,823
Total Borrowings	4,008	29,126	33,134

All the borrowings are denominated in Ringgit Malaysia (RM), and obtained from financial institutions based in Malaysia.



B8. EARNINGS PER SHARE

Basic Earnings per Share ("BEPS")

The basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the current quarter and financial period under review.

	Current quarter ended		Year-to-date ended	
	31.12.2022	31.12.2021	31.12.2022	31.12.2021
Basic earnings per share				
Profit attributable to owners				
of the Company (RM'000)	9,483	1,332	17,389	6,691
Weighted average number of ordinary shares in issue ('000)	768,337	349,467	722,519	328,871
BEPS (sen)	1.23	0.38	2.41	2.12

Diluted Earnings per Share ("DEPS")

The diluted earnings per share of the Group is calculated by dividing the profit for the current quarter and financial period attributable to owners of the Company by the weighted average number of ordinary shares in issue during the current quarter and financial period adjusted to assume conversion of all dilutive potential ordinary shares arising from the outstanding Warrants and SIS.

	Current qua 31.12.2022	orter ended 31.12.2021	Year-to-da 31.12.2022	ate ended 31.12.2021
Diluted earnings per share Profit attributable to owners				
of the Company (RM'000)	9,483	1,332	17,389	6,691
Weighted average number of ordinary shares in issue ('000) Adjustment for dilutive effects of:	768,337	349,467	722,519	328,871
- Warrants ('000)	81,279	122,014	78,608	120,959
- SIS ('000)	55,131	38,023	48,354	38,023
	904,747	509,504	849,481	487,853
DEPS (sen)	1.05	0.26	2.05	1.43

B9. CHANGES IN MATERIAL LITIGATION

As at the date of this report, there is no litigation or arbitration, which has a material effect on the financial position of the Group, and the Board of Directors are not aware of any proceedings pending or threatened or of any fact likely to give rise to any proceedings.



B10. DISCLOSURE ON SELECTED INCOME/EXPENSE ITEMS

Included in profit before tax comprised the following income/(expense) items:

	Current quarter ended 31.12.2022 RM'000	ended
Interest income	41	219
Other income including investment income	-	-
Interest expense	(600)	(1,383)
Depreciation expenses	(2,104)	(7,797)
Amortisation expenses	(328)	(986)
Bad debts written-off	-	-
Unrealised loss on foreign exchange	(228)	(55)
Gain on disposal of property, plant and equipment	-	207
Fair value gain on derivative instruments	945	280
Allowance for expected credit losses:		
- Current year	(41)	(74)
- Reversal	50	561
Impairment loss on property, plant and equipment		
- Current year	-	-
- Reversal	-	-
Property, plant and equipment written off	-	-
Intangible assets written off	-	-
Provision for and write off of inventories	-	-
Gain/(Loss) on disposal of quoted or unquoted	-	-
investments or properties		
Equity-settled share-based payment	-	-
Exceptional items	-	-

B11. FINANCIAL INSTRUMENTS

Derivatives

The Group have entered into forward foreign currency contracts to operationally hedge forecast sales collection denominated in foreign currency that are expected to occur at various dates within the next 12 months from the end of the reporting period.

As at 31 December 2022, the Group have the following outstanding forward currency contracts:

	[Contract/ Notional Value]		Fair value as at	
Type of Derivatives	USD'000	RM'000 equivalent	31.12.2022 RM'000	
Forward Foreign Currency Contracts				
- Less than 1 year	4,033	18,005	17,724	
	4,033	18,005	17,724	



B11. FINANCIAL INSTRUMENTS (cont'd)

The fair value of a forward foreign currency contract is the amount that would be payable or receivable upon termination of the outstanding position arising and is determined by reference to the difference between the contracted rate and the forward exchange rate as at the end of each reporting period applied to a contract of similar amount and maturity profile.

The difference between the forward rates entered into, and the market rates, is recognised as derivatives liability or asset as applicable with a corresponding amount reported in the profit or loss.

There is no change to the policies in relation to the derivatives since the last financial year ended 31 March 2022 in respect of the followings:

- (i) the credit risk market risk and liquidity risk associated with the derivatives;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.

Gains/(Losses) arising from Fair Value Changes of Financial Liabilities

The Group recorded net fair value gain of approximately RM280,000 during the financial period under review, as a result of reversal of derivative asset associated with forward foreign currency contracts which lapsed during the current quarter under review and after offsetting fair value changes of the forward foreign currency contracts entered into by the Group and outstanding as at 31 December 2022.