

HENG HUAT RESOURCES GROUP BERHAD

(Company No. 969678-D) (Incorporated in Malaysia under the Companies Act, 2016)

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

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CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

| | Individual Quarter Preceding | | Cumula | tive Period Preceding |
|--|---|--|--|---|
| | Current Year Quarter 30.09.2018 ⁽¹⁾ RM'000 | Year Corresponding Quarter 30.09.2017 RM'000 | Current Year Period 30.09.2018 ⁽¹⁾ RM'000 | Year Corresponding Period 30.09.2017 RM'000 |
| Revenue | 30,001 | 29,341 | 87,043 | 85,538 |
| Cost of sales | (21,330) | (17,806) | (61,885) | (54,262) |
| Gross profit ("GP") Other income | 8,671 | 11,535 97 | 25,158 945 | 31,276 1,307 |
| Selling and distribution expenses | (5,321) | (5,241) | (15,383) | (15,852) |
| Administrative and other expenses | (2,532) | (3,318) | (8,670) | (10,154) |
| Finance costs | (809) | (835) | (2,533) | (2,413) |
| Profit/(Loss) before tax | 9 | 2,238 | (483) | 4,164 |
| Tax income/(expenses) | 351 | (977) | 419 | (1,502) |
| Profit/(Loss) after tax/ | | | | |
| Total comprehensive income/(loss) | 360 | 1,261 | (64) | 2,662 |
| Profit/(Loss) for the financial period/ Total comprehensive income/(loss) attributable to: - Owners of Heng Huat - Non-controlling interests | 343 17 | 1,258 3 | (93) 29 | 2,779 (117) |
| - Non-controlling interests | 1/ | | | (117) |
| | 360 | 1,261 | (64) | 2,662 |
| Earnings/(Loss) per share attributable to owners of Heng Huat: - Basic (sen) (2) - Diluted (sen) (2) | 0.11 N/A | 0.41 N/A | (0.03) N/A | 0.90 N/A |

Notes:

N/A Not applicable.

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⁽¹⁾ The unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to this interim financial report.

⁽²⁾ Kindly refer to **Note** <u>B8</u> for further details.



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

| | As at 30.09.2018 ⁽¹⁾ RM'000 (unaudited) | As at 31.12.2017 RM'000 (audited) |
|--|---|--|
| Non-Current Assets | | |
| Property, plant and equipment Intangible assets | 99,994 3,360 | 105,259 |
| intangible assets | 3,300 | 4,258 |
| | 103,354 | 109,517 |
| Current Assets | 12.046 | 11.070 |
| Inventories Derivative asset | 13,946 | 11,078 131 |
| Current tax assets | 681 | - |
| Trade and other receivables | 36,840 | 37,708 |
| Cash and cash equivalents | 7,674 | 9,451 |
| | 59,141 | 58,368 |
| TOTAL ASSETS | 162,495 | 167,885 |
| E-miles | | |
| Equity Share capital | 36,324 | 36,324 |
| Reorganisation reserve | (5,185) | (5,185) |
| Retained earnings | 46,999 | 48,189 |
| | 78,138 | 79,328 |
| Non-controlling interests | 271 | 482 |
| Total Equity | 78,409 | 79,810 |
| Non-Current Liabilities | | |
| Borrowings | 19,112 | 21,656 |
| Deferred tax liabilities | 1,705 | 1,945 |
| | 20,817 | 23,601 |
| Current Liabilities Trade and other payables | 29,332 | 27,955 |
| Derivative liabilities | 233 | - |
| Current tax liabilities | - | 120 |
| Borrowings | 33,704 | 36,399 |
| | 63,269 | 64,474 |
| Total Liabilities | 84,086 | 88,075 |
| TOTAL EQUITY AND LIABILITIES | 162,495 | 167,885 |
| NET ASSETS PER SHARE (RM) (2) | 0.253 | 0.257 |

$\frac{Notes:}{(1)}$

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to this interim financial report.

⁽²⁾ Calculated based on the Company's existing issued and paid-up share capital of 308,700,045 ordinary shares ("Shares").



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

| | [] | | Distributable | Total | | | |
|--|----------------------------|----------------------------|-------------------------------------|------------------|-----------------------------|--|---------------------------|
| | Share capital RM'000 | Share premium RM'000 | Reorganisation reserve RM'000 | earnings Company | owners of the Company | Non- controlling interests RM'000 | Total equity RM'000 |
| At 1 January 2018 Adjustment of MFRS recognition: | 36,324 | - | (5,185) | 48,189 | 79,328 | 482 | 79,810 |
| - MFRS 9 | - | - | - | (732) | (732) | - | (732) |
| - MFRS 15 | - | - | - | (365) | (365) | - | (365) |
| Total comprehensive loss for the financial period | - | - | - | (93) | (93) | 29 | (64) |
| Dividend paid to non-controlling shareholders of a subsidiary | - | - | - | - | - | (240) | (240) |
| At 30 September 2018 | 36,324 | | (5,185) | 46,999 | 78,138 | 271 | 78,409 |
| 2017 | 20.050 | - 1-1 | (5.105) | 44.605 | | 2 505 | -0 - 10 |
| At 1 January 2017 | 30,870 | 5,454 | (5,185) | 44,697 | 75,836 | 3,707 | 79,543 |
| Total comprehensive income for the financial period Acquisition of non-controlling interests without a change in control | - | - | - | 2,779 3,086 | 2,779 3,086 | (117) (3,086) | 2,662 |
| At 30 September 2017 | 30,870 | 5,454 | (5,185) | 50,562 | 81,701 | 504 | 82,205 |

Note:

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to this interim financial report.



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

| | Year-to-date ended | |
|--|----------------------|----------------------|
| | 30.09.2018 RM'000 | 30.09.2017 RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| (Loss)/Profit before tax | (483) | 4,164 |
| Adjustments for: Amortisation of intangible assets | 898 | 898 |
| Bad debt written-off | - | 124 |
| Depreciation of property, plant and equipment | 7,770 | 7,669 |
| Fair value adjustment on derivative instruments | 364 | (535) |
| (Gain)/Loss on disposal of property, plant and equipment | (134) | 7 |
| Intangible assets written-off | - | 3 |
| Property, plant and equipment written-off | 61 | 8 |
| Provision/(Reversal) of impairment of receivables | 4 | (373) |
| Interest expense | 2,533 | 2,413 |
| Interest income | (57) | (80) |
| Unrealised (gain)/loss on foreign exchange | (372) | 861 |
| Operating profit before working capital changes | 10,584 | 15,159 |
| Increase in inventories | (2,868) | (4,237) |
| Decrease/(Increase) in trade and other receivables | 141 | (3,430) |
| Increase in trade and other payables | 1,377 | 2,886 |
| | 9,234 | 10,378 |
| Tax (paid)/refund | (622) | 25 |
| Net cash from operating activities | 8,612 | 10,403 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Interest received | 57 | 80 |
| Proceeds from disposal of property, plant and equipment | 1,235 | 249 |
| Purchase of property, plant and equipment | (3,395) | (9,139) |
| Changes in fixed deposits pledged with licensed banks | 447 | 157 |
| Net cash generated from/(used in) investing activities | (1,656) | (8,653) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Dividend paid to non-controlling shareholders of a subsidiary | (240) | - |
| Interest paid | (2,533) | (2,413) |
| Net repayment of bankers' acceptance | (3,260) | (1,029) |
| Net repayment of term loans | (1,542) | (1,624) |
| Net repayment of hire purchase payables | (1,639) | (2,557) |
| Net cash used in financing activities | (9,214) | (7,623) |
| Net changes in cash and cash equivalents | (2,258) | (5,873) |
| Effects of foreign exchange | (2) | (2) |
| Cash and cash equivalents at beginning of the financial period | (4,814) | 2,434 |
| Cash and cash equivalents at end of the financial period | (7,074) | (3,441) |
| | | |

<u>Remark</u>

^{*} Less than RM1,000



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd) (UNAUDITED)

| | Year-to-date ended | | |
|--|------------------------------|------------------------------|--|
| | 30.09.2018 RM'000 | 30.09.2017 RM'000 | |
| Cash and cash equivalents comprise the following: | | | |
| Cash and bank balances Fixed deposits pledged to financial institutions | 5,718 1,956 | 7,513 2,393 | |
| Less: Bank overdraft Less: Fixed deposits pledged to financial institutions | 7,674 (12,792) (1,956) | 9,906 (10,954) (2,393) | |
| | (7,074) | (3,441) | |

Note:

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to this interim financial report.

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EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

A1. BASIS OF PREPARATION

The condensed consolidated interim financial statements as contained in this interim financial report are unaudited and have been prepared under the historical cost convention except otherwise stated.

These unaudited interim financial statements have been prepared in accordance with the requirements of MFRS 134: *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB") and Part K, Rule 9.22 and Appendix 9B of the ACE Market Listing Requirements ("ACE LR") issued by Bursa Malaysia Securities Berhad ("Bursa Securities").

These unaudited interim financial statements should be read in conjunction with the audited consolidated financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to this interim financial report. The explanatory notes contained herein provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2017.

A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of computation applied in the preparation of these unaudited interim financial statements are consistent with those adopted in the most recent annual financial statements for the financial year ended 31 December 2017, except for the adoption of the following MFRS and Amendments to MFRSs as disclosed below:

Effective for annual periods commencing on or after 1 January 2018

- o Amendments to MFRS 1 (Annual Improvements to MFRS Standards 2014 2016 Cycle)
- Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions
- o MFRS 9 Financial Instruments (IFRS 9 as issued by IASB in July 2014)
- MFRS 15 Revenue from Contracts with Customers
- Clarifications to MFRS 15
- Amendments to MFRS 128 (Annual Improvements to MFRS Standards 2014 2016 Cycle)
- o Amendments to MFRS 140 Transfers of Investment Property
- o IC Interpretation 22 Foreign Currency Transactions and Advance Consideration
- O Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts *** [See MFRS 4 Paragraphs 46 and 48 for the effective date] ***

The adoption of the above MFRS and Amendments to MFRSs did not have any significant financial impact to the Group, other as disclosed below:



A2. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

MFRS 9 Financial Instruments

MFRS 9 is effective for annual periods beginning on or after 1 January 2018. MFRS 9 introduces new requirements for classification and measurement of financial instruments, impairment assessment based on the Expected Credit Loss ("ECL") model and hedge accounting.

The Group has applied MFRS 9 retrospectively on the initial application date of 1 January 2018 and has elected not to restate comparatives.

The adoption of MFRS 9 did not have any significant effects on the interim financial report upon their initial application, except for the effect of applying the impairment assessment based on the ECL model on trade receivables.

The Group has applied forward-looking impairment policy to calculate the expected credit losses on all trade receivables. For the purpose of assessing the new ECL impairment model, the Group had categorised the customers into segments of customers portfolio based on past repayment records, credit terms provided as well as assessing the economic factors of each individual market it operates in.

MFRS 15 Revenue from Contracts with Customers

The Group has early adopted MFRS 15 in the current financial year. The core principle in MFRS 15 is that an entity recognises revenue to depict the transfer of promised goods and services to customers for an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Revenue is recognised when a customer obtains control of goods or services, i.e. when the customer has the ability to direct the use of and obtain the benefits from the goods or services.

In summary, the impacts of adopting both MFRS 9 and MFRS 15 to opening balances are as follows:

Statement of financial position

| | Previously stated on 31.12.2017 RM'000 | Effects of MFRS 9 RM'000 | Effects of MFRS 15 RM'000 | Restated on 01.01.2018 RM'000 |
|---------------------------------|---|--------------------------------|---------------------------------|-------------------------------|
| Assets | | | | |
| Trade receivables | 37,708 | (732) | (365) | 36,611 |
| Impact to assets | 37,708 | (732) | (365) | 36,611 |
| Equity Retained earnings | 48,189 | (732) | (365) | 47,092 |



A2. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

The following MFRSs and Amendments to MFRSs have been issued by the MASB but are not early adopted by the Group:

Effective for annual periods commencing on or after 1 January 2019

- o MFRS 16 Leases
- o IC Interpretation 23 Uncertainty over Income Tax Treatments
- Amendments to MFRS 3 (Annual Improvements to MFRS Standards 2015 2017 Cycle)
- o Amendments to MFRS 9 Prepayment Features with Negative Compensation
- Amendments to MFRS 11 (Annual Improvements to MFRS Standards 2015 2017 Cycle)
- o Amendments to MFRS 112 (Annual Improvements to MFRS Standards 2015 2017 Cycle)
- O Amendments to MFRS 119 (Plan Amendment, Curtailment or Settlement)
- o Amendments to MFRS 123 (Annual Improvements to MFRS Standards 2015 2017 Cycle)
- Amendments to MFRS 128 Long-term Interests in Associates and Joint Ventures

Effective for annual periods commencing on or after 1 January 2020

- o Amendments to MFRS 2 Share-based Payment
- o Amendments to MFRS 3 Business Combinations
- O Amendments to MFRS 6 Exploration for and Evaluation of Mineral Resources
- o Amendments to MFRS 101 Presentation of Financial Statements
- o Amendments to MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors
- o Amendments to MFRS 134 Interim Financial Reporting
- O IC Interpretation 132 Amendments to IC Interpretation 132 Intangible Assets Web Site Costs

Effective for annual periods commencing on or after 1 January 2021

MFRS 17 Insurance Contracts

Deferred (date to be determined by MASB)

Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Group is in the process of assessing the impact of implementing these accounting standards and amendments, since the effects would only be observable for the future financial years.



A3. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the Group's most recent annual audited financial statements for the financial year ended 31 December 2017 were not subject to any qualification.

A4. SEASONALITY OR CYCLICALITY OF OPERATION

Save for oil palm empty fruit bunch ("EFB") fibre, the Group's biomass materials and value-added products are not significantly affected by seasonal/cyclical effects. Demand for the Group's oil palm EFB fibre generally experience a decline during the Chinese New Year season mainly due to slowdown in logistics services and business activities in China during this period as businesses are closed for holidays during the festive season.

The Group typically experience higher sales of mattresses and related products prior to major festive season such as Chinese New Year and Hari Raya in tandem with the expected increase in household spending for such items during such periods.

A5. UNUSUAL ITEMS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group during the current quarter and financial period under review.

A6. MATERIAL CHANGES IN ESTIMATES

There were no significant changes in estimates of amounts reported in prior financial years that have a material impact on the current quarter and financial period under review.

A7. DEBTS AND EQUITY SECURITIES

There were no issuance, cancellation, repurchase, resale and repayment of debts and equity securities during the current quarter and financial period under review.

A8. DIVIDEND PAID/ DECLARED

The Board of Directors did not recommend any payment of dividend during the current quarter and financial period under review. (FYE 30 September 2017: Nil)

A9. SIGNIFICANT EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL PERIOD

There were no material events subsequent to the end of current quarter and financial period under review that have not have been reflected in this interim financial report/ announced to the Bursa Securities.



A10. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group during the current quarter and financial period under review.

A11. CHANGES IN CONTINGENT LIABILITIES

There are no material contingent liabilities as at the date of this report.

A12. CAPITAL COMMITMENTS

There were no material capital commitments in respect of property, plant and equipment which were not provided in the financial statements as at 30 September 2018.

| | As at 30.09.2018 RM'000 |
|---------------------------------|-------------------------------|
| Property, plant and equipment | |
| Approved but not contracted for | - |
| Contracted but not provided for | 750 |
| | 750 |

A13. SEGMENT INFORMATION

The Group, through its subsidiaries, are principally engaged in manufacturing and trading of biomass materials and manufacturing and trading of mattresses and related products. There is no change to the principal activities of the Group during the current quarter and financial period under review.

The Group has arrived at two (2) reportable segments that are organised and managed separately according to the nature of products, specific expertise and technologies requirements, which requires different business and marketing strategies. The reportable segments are summarised as follows:

(i) Biomass materials and related products

Manufacturing and trading of coconut fibre and related products, and oil palm EFB fibre and related products.

(ii) Mattresses and related products

Manufacturing and trading of mattresses and related products.



A13. SEGMENT INFORMATION (cont'd)

| | Current quarter ended | | Year-to-date ended | |
|---|-----------------------|----------|--------------------|------------|
| | 30.09.2018 30.09.2017 | | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Segment Revenue | | | | |
| Biomass materials and related products | 26,324 | 26,461 | 75,164 | 75,999 |
| Mattresses and related products | 6,010 | 5,300 | 18,542 | 16,486 |
| - | 32,334 | 31,761 | 93,706 | 92,485 |
| Elimination of intragroup transactions | (2,333) | (2,420) | (6,663) | (6,947) |
| Revenue from external customers | 30,001 | 29,341 | 87,043 | 85,538 |
| _ | | | | |
| Segment Results | | | | |
| Biomass materials and related products | 70 | 2,684 | 394 | 5,397 |
| Mattresses and related products | 188 | (120) | 64 | (199) |
| | 258 | 2,564 | 458 | 5,198 |
| Unallocated corporate income and expenses (net) | 3,631 | (303) | 10,819 | (841) |
| Elimination of intragroup transactions | (3,880) | (23) | (11,760) | (193) |
| and profits | (3,000) | (23) | (11,700) | (173) |
| Profit/(loss) before tax of the Group | 9 | 2,238 | (483) | 4,164 |
| - - | | | | |
| Segment Assets | | | | |
| Biomass materials and related products | 149,563 | 161,682 | 149,563 | 161,682 |
| Mattresses and related products | 18,609 | 17,436 | 18,609 | 17,436 |
| | 168,172 | 179,118 | 168,172 | 179,118 |
| Tax assets | 681 | 349 | 681 | 349 |
| Unallocated assets | 28,592 | 30,001 | 28,592 | 30,001 |
| Elimination of intragroup balances and profits | (34,950) | (43,106) | (34,950) | (43,106) |
| Total assets of the Group | 162,495 | 166,362 | 162,495 | 166,362 |
| Total assets of the Group | 102,475 | 100,502 | 102,475 | 100,502 |
| Segment Liabilities | | | | |
| Biomass materials and related products | 86,543 | 99,632 | 86,543 | 99,632 |
| Mattresses and related products | 16,136 | 14,658 | 16,136 | 14,658 |
| | 102,679 | 114,290 | 102,679 | 114,290 |
| Tax liabilities | 1,705 | 2,350 | 1,705 | 2,350 |
| Unallocated liabilities | 14,226 | 10,198 | 14,226 | 10,198 |
| Elimination of intragroup balances and profits | (34,524) | (42,681) | (34,524) | (42,681) |
| Total liabilities of the Group | 84,086 | 84,157 | 84,086 | 84,157 |
| i otal navinues of the Group | 04,000 | 04,137 | 04,000 | 04,137 |



A14. RELATED PARTY TRANSACTIONS

| | Current quarter ended | | ended Year-to-date end | |
|--|-----------------------|----------------------|------------------------|----------------------|
| | 30.09.2018 RM'000 | 30.09.2017 RM'000 | 30.09.2018 RM'000 | 30.09.2017 RM'000 |
| Purchase of oil palm EFB ^ | - | - | - | 319 |
| Renting of a single storey office annexed with a single storey detached factory used for oil palm EFB fibre manufacturing ^ | - | 18 | - | 54 |
| Renting of two storey office with single storey detached factory used for mattress production and warehouse | 152 | 78 | 357 | 234 |
| Renting of vacant land for placement of portable cabins used for staff accommodation | 30 | 30 | 90 | 90 |

[^] Upon completion of the acquisition of the remaining 50% equity stake in HK Palm Fibre on 26 May 2017, the supplier of oil palm EFB (i.e. Arah Kawasan Sdn Bhd) has ceased to be a related party. Any subsequent purchase of oil palm EFB from the said supplier will no longer be considered as related party transaction.

The above transactions are necessary for the Group's day-to-day operations and are undertaken in the ordinary course of business. The above transactions are carried out on terms not more favourable to the related parties than those generally available to the public, which are not to the detriment of the non-controlling shareholders of the Group.

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ADDITIONAL INFORMATION REQUIRED BY THE ACE MARKET LISTING REQUIREMENTS OF BURSA SECURITIES

B1. ANALYSIS OF PERFORMANCE

Revenue

Our Group's total revenue for the current quarter and financial period ended 30 September 2018 stood at RM30.00 million and RM87.04 million respectively, representing an improvement of RM0.66 million or 2.25% and RM1.50 million or 1.75% respectively as compared to the preceding year corresponding quarter and period.

Current Quarter Under Review

The improved sales performance was primarily attributable to the increase in sales volume of bio-oil, a secondary product derived from the manufacturing process of oil palm EFB fibre, by approximately 21.64%.

However, the growth was partially offset by the following:

- (i) Decrease in sales volume of oil palm EFB fibre, where total quantities sold during the current quarter under review has reduced by approximately 3.69% as compared to the preceding year corresponding quarter. The decrease was in tandem with the gradual slowdown in economic growth of China; and
- (ii) Decrease in average selling prices of oil palm EFB fibre, which has reduced by approximately 0.73% as compared to the preceding year corresponding quarter.

Current Financial Period Under Review

The improved sales performance was primarily attributable to the increase in sales volume of bio-oil, which has improved by approximately 41.65% as compared to the preceding year corresponding period.

However, the growth was partially offset by the following:

- (i) Decrease in sales volume of oil palm EFB fibre during the financial period under review by approximately 5.89% as compared to preceding year corresponding period. The decrease was due to the moderation of sales performance in first quarter of 2018; and
- (ii) Decrease in average selling prices of oil palm EFB fibre, which has reduced by approximately 4.52% as compared to the preceding year corresponding period.

Profit Before Tax

Our Group reported a profit before tax of approximately RM0.01 million for the current quarter and a loss before tax of approximately RM0.48 million for the financial period ended 30 September 2018, representing a decrease of approximately 99.55% and 111.54% respectively as compared to the preceding year corresponding quarter and period.



B1. ANALYSIS OF PERFORMANCE (cont'd)

The moderation of profit before tax for the current quarter and financial period under review as compared to the preceding year corresponding quarter and period, was primarily due to the increase in cost of sales as a result of higher production costs.

The decrease in profit before tax was, however, partially offset by the decrease in administrative and other expenses, which was in line with the cost savings initiatives by our Group.

Profit After Tax

In line with the moderation of profit before tax as explained above, our Group reported a profit after tax of approximately RM0.36 million for the current quarter and a loss after tax of approximately RM0.06 million for the financial period ended 30 September 2018, representing a decrease of approximately 71.43% and 102.26% respectively as compared to the preceding year corresponding quarter and period.

B2. VARIATION OF RESULTS AGAINST PRECEDING QUARTER

| | Current quarter ended 30.09.2018 | Preceding quarter ended 30.06.2018 |
|--------------------------|--|------------------------------------|
| | RM'000 | RM'000 |
| Profit/(Loss) before tax | 9 | 542 |

Our Group recorded a profit before tax of approximately RM0.01 million for the current quarter ended 30 September 2018, decreased by approximately RM0.53 million or 98.15% as compared to the preceding quarter ended 30 June 2018. The moderation in performance was primarily due to lower gross profit recorded, which was in line with the decrease in revenue from sales of oil palm EFB fibre and bio-oil by approximately RM2.87 million or 15.83% and RM0.08 million or 2.04% respectively.

B3. PROSPECTS

Looking ahead, our Group expect the orders for oil palm EFB fibre from China, being the primary market, will experience greater degree of volatility due to its gradual slowdown in economic growth, reflecting slowing external demand growth and necessary financial regulatory tightening. The China economy continues to make the transition to a more sustainable growth path with continued financial de-risking and environmental controls. (Source: World Economic Outlook – October 2018, International Monetary Fund)

Our Group is ramping up efforts in expanding the market coverage to the rest of the Asia region besides China, in an attempt to mitigate the gradual slowdown in economic growth of China. Notwithstanding that, our Group remain cautiously optimistic that orders for oil palm EFB fibre from China in the mid and long term will be promising backed by the rising population in China and increasing demand for raw material alternatives that are cheaper, natural and environmentally-friendly.



B3. PROSPECTS (cont'd)

Following the completion and commencement of our Group's new production plant at Gua Musang, our Group is better positioned to step up the efforts in penetrating new customer segment as well as expanding the market coverage.

The Board will monitor the market development closely, and ensure that prompt actions are taken in response to the changes. Moreover, the Board will, from time to time, identify appropriate new business venture/ opportunity to enhance and expand the Group's revenue base and source.

Barring any unforeseen circumstances and adverse external economic factors, the Board of Directors is of the view that the Group's operations for the financial year ending 31 December 2018 will remain stable.

B4. PROFIT FORECAST OR PROFIT GUARANTEE

Not applicable as no profit forecast or profit guarantee has been previously published or issued by the Group.

B5. TAX INCOME

| | Current quarter ended 30.09.2018 RM'000 | Year-to-date ended 30.09.2018 RM'000 |
|---------------------|--|---|
| Current tax income | 320 | 179 |
| Deferred tax income | 31 | 240 |
| Total tax income | 351 | 419 |

The tax income position for the current quarter and financial period under review was primarily due to deferred tax assets recognised in relation to the losses incurred by the Group's operating subsidiaries and over-provision of income tax expenses in one of the Group's operating subsidiaries.

B6. STATUS OF CORPORATE PROPOSALS

There is no corporate proposal announced but not completed as at the date of this report.



B7. BORROWINGS

The Group's borrowings as at 30 September 2018 are as follows:-

| | Short Term (Within 12 months) RM'000 | Long Term (> 12 months) RM'000 | Total RM'000 |
|-------------------------|--|--------------------------------------|-----------------|
| Secured and guaranteed | | | |
| Bankers' acceptance | 13,350 | - | 13,350 |
| Bank overdrafts | 12,793 | - | 12,793 |
| Hire purchase payables | 3,695 | 5,272 | 8,967 |
| Term loans | 3,866 | 13,840 | 17,706 |
| Total Borrowings | 33,704 | 19,112 | 52,816 |

All the borrowings are denominated in Ringgit Malaysia (RM), and obtained from financial institutions based in Malaysia.

B8. EARNINGS PER SHARE

Basic Earnings per Share ("BEPS")

| | Current quarter ended | | Year-to-date ended | |
|--|-----------------------|----------------------|----------------------|----------------------|
| | 30.09.2018 RM'000 | 30.09.2017 RM'000 | 30.09.2018 RM'000 | 30.09.2017 RM'000 |
| Basic earnings per share Profit/(Loss) attributable to | | | | |
| equity holders of the parent | 343 | 1,258 | (93) | 2,779 |
| Weighted average number of ordinary shares in issue ('000) | 308,700 | 308,700 | 308,700 | 308,700 |
| BEPS (sen) | 0.11 | 0.41 | (0.03) | 0.90 |

Diluted Earnings per Share ("DEPS")

No diluted earnings per share is disclosed as the Company does not have any dilutive potential ordinary shares (such as options or convertible instruments) in issue as at 30 September 2018.

B9. CHANGES IN MATERIAL LITIGATION

As at the date of this report, there is no litigation or arbitration, which has a material effect on the financial position of the Group, and the Board of Directors are not aware of any proceedings pending or threatened or of any fact likely to give rise to any proceedings.



B10. DISCLOSURE ON SELECTED INCOME/EXPENSE ITEMS

Included in profit before tax comprised the following income/(expense) items:

| | Current quarter ended 30.09.2018 RM'000 | ended |
|---|--|---------|
| Interest income | 42 | 57 |
| Other income including investment income | 2 | 275 |
| Interest expense | (809) | (2,533) |
| Depreciation expenses | (2,509) | (7,770) |
| Amortisation expenses | (299) | (898) |
| Net foreign exchange gain/(loss) | (88) | (364) |
| Gain on disposal of property, plant and equipment | 64 | 134 |
| Fair value loss on derivative instruments | (104) | (364) |
| Provision of impairment of receivables | - | (4) |
| Property, plant and equipment written off | (55) | (61) |
| Provision for doubtful debts and write-off of receivables | - | - |
| Intangible assets written off | - | - |
| Impairment of assets | - | - |
| Provision for and write off of inventories | - | - |
| Gain/(Loss) on disposal of quoted or unquoted investments or properties | - | - |
| Exceptional items | - | - |

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B11. FINANCIAL INSTRUMENTS

Derivatives

The Group have entered into forward foreign currency contracts to operationally hedge forecast sales collection denominated in foreign currency that are expected to occur at various dates within the next (12) months from the end of the reporting period.

As at 30 September 2018, the Group have the following outstanding forward currency contracts:

| Type of Derivatives | [Contract/ Notion USD'000 | nal Value] RM'000 equivalent | Fair value as at 30.09.2018 RM'000 |
|---|---------------------------|------------------------------------|---|
| Forward Foreign Currency Contracts | | | |
| - Less than 1 year | 1,715 | 6,859 | 6,627 |
| | 1,715 | 6,859 | 6,627 |
| | | | |
| | [Contract/ Notion | _ | Fair value as at 30.09.2018 |
| Type of Derivatives | [Contract/ Notion | nal Value] RM'000 equivalent | |
| Type of Derivatives Forward Foreign Currency Contracts | - | RM'000 | as at 30.09.2018 |
| | - | RM'000 | as at 30.09.2018 |

The fair value of a forward foreign currency contract is the amount that would be payable or receivable upon termination of the outstanding position arising and is determined by reference to the difference between the contracted rate and the forward exchange rate as at the end of each reporting period applied to a contract of similar amount and maturity profile.

The difference between the forward rates entered into, and the market rates, is recognised as derivatives liability or asset as applicable with a corresponding amount reported in the profit or loss.

There is no change to the policies in relation to the derivatives since the last financial year ended 31 December 2017 in respect of the followings:

- (i) the credit risk market risk and liquidity risk associated with the derivatives;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.



Gains / (Losses) arising from Fair Value Changes of Financial Liabilities

The Group recorded net fair value loss of approximately RM364,000 during the financial period under review, as a result of reversal of derivative asset associated with forward foreign currency contracts which lapsed during the current quarter under review and after offsetting fair value changes of the forward foreign currency contracts entered into by the Group and outstanding as at 30 September 2018.

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